

Office of State Procurement  
State of Louisiana  
Division of Administration

JOHN BEL EDWARDS  
GOVERNOR



JAY DARDENNE  
COMMISSIONER OF ADMINISTRATION

March 11, 2024

**ADDENDUM NO. 01**

Your reference is directed to RFX Number 3000022501 for the Invitation to Bid (ITB) for the State of Louisiana – Telecom Cables and Adapters – SW for the Division of Administration (DOA) - Office of Technology Services (OTS), which is currently scheduled to open at 10:00 A.M. (CT) on March 26, 2024.

The following changes are to be made to the referenced solicitation:

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**The Vendor's written inquiries received by the inquiry deadline date of February 26, 2024 and the State's responses are included on the attached page numbers 3 - 5.**

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All else remains as on original Invitation to Bid.

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**THIS ADDENDUM IS HEREBY OFFICIALLY MADE A PART OF THE REFERENCED SOLICITATION.**

**ACKNOWLEDGEMENT:** If you have already submitted your bid and this Addendum does not cause you to revise your bid, you should acknowledge receipt of this Addendum by identifying your business name and by signing where indicated. You may return this Acknowledgement by mail, by hand delivery, or courier to: Office of State Procurement, 1201 N. 3<sup>rd</sup> Street, Claiborne Building- Ste. 2-160, Baton Rouge, LA 70802, or by fax to: (225) 342-9756.

The State reserves the right to request a completed Acknowledgement at any time. Failure to execute an Acknowledgement shall not relieve the bidder from complying with the terms of its bid.

Addendum Acknowledged/No changes:

For: \_\_\_\_\_ By: \_\_\_\_\_

**REVISION:** If you have already submitted your bid and this Addendum requires you to revise your bid, you must indicate any change(s) below, identify your business name and sign where shown. Revisions shall be delivered prior to bid opening by mail, by hand delivery or courier to: Office of State Procurement, 1201 N. 3<sup>rd</sup> Street, Claiborne Building- Ste. 2-160, Baton Rouge, LA 70802, and indicate the RFX number and the bid opening date and time on the outside of the envelope for proper identification, or by fax to: (225) 342-9756. Electronic transmissions other than by fax are not being accepted at this time

**Revisions received after bid opening shall not be considered and you shall be held to your original bid.**

Revision:

For: \_\_\_\_\_ By: \_\_\_\_\_

By: Krystal Frank  
Office of State Procurement  
Telephone No. 225-342-4672  
Email: [krystal.frank@la.gov](mailto:krystal.frank@la.gov)

**Written Inquiries**  
**ITB Rebid Telecom Cables and Adapters - SW**  
**Solicitation No. 3000022501**  
**File Number: T 92333**

**Vendor's Inquiry #1:**

Are LAN cable electrical performance characteristics evaluated based on Guaranteed Performance or Typical Performance?

- a. For instance Guaranteed provides a solution where the worst or minimum performance cable in a lot will meet the published performance characteristics; whereas,
- b. Typical performance can be either a median or mean of the worst and best performing cables in a lot. Not all cables will meet the published performance characteristics.

**State's Response #1:**

LAN cable electrical performance characteristics are evaluated based on Guaranteed Performance.

**Vendor's Inquiry #2:**

Line 2004 of the bid pages - The part numbers for the General Cable Cat 6A CMP Plenum 71418xx has been replaced by 71518xx.

- a. Please see the attached cut sheet for your reference.

**State's Response #2:**

The State will accept General Cable Cat 6A CMP Plenum 71518xx.

**Vendor's Inquiry #3:**

Please see the following spreadsheet with alternative submissions highlighted in yellow for lines 1001-1024.

**State's Response #3:**

See Exhibit A of this Addendum NO. 01

**Vendor's Inquiry #4:**

We would also like to ask the state to consider removing the MSRP from the solicitation. Some items do NOT have a MSRP on any of their products. It would be hard to bid a MSRP on a manufacturer that does not have one. Especially for anything custom made such as an per ft adder wouldn't have a MSRP on it anyways. Also does not have an MSRP for anyone who would bid their products.

**State's Response #4:**

The requested products are standard catalog items. While a "MSRP" may not be available, a standard base cost should be available from the vendor. Items with a per-foot should be quoted with the cost per foot, not the total cost of the product.

**Vendor's Inquiry #5:**

I wanted to address the issue regarding MSRP as it pertains to some items listed on the contract out for bid. We do not have MSRP pricing listed anywhere as a frame of reference. We sell our material, we do not retail our products, through a limited number of authorized distributors, and as such do not publish suggested retail pricing. Additionally, with the number of options and customizations available with some materials, MSRP's would be a very difficult way to manage the procurement, inventory and sale of our products.

**State's Response #5:**

While a "MSRP" may not be available, a standard base cost should be available from the vendor.

**EXHIBIT A**  
**PARTS APPROVED AS EQUIVALENT**  
**(See Vendor's Inquiry #3)**

<b>Bid Line #</b>	<b>Alternative Manufacturer</b>	<b>Part Number</b>	<b>State's Response</b>
1001	QUIKTRON	810-447-003	Approved
1002	QUIKTRON	810-447-006	Approved
1003	QUIKTRON	810-447-009	Approved
1004	QUIKTRON	810-447-017	Approved
1005	QUIKTRON	810-447-023	Approved
1006	QUIKTRON	810-447-033	Approved
1007	QUIKTRON	810-447-040	Approved
1008	QUIKTRON	810-447-050	Approved
1009	QUIKTRON	810-L47-003	Approved
1010	QUIKTRON	810-L47-006	Approved
1011	QUIKTRON	810-L47-009	Approved
1012	QUIKTRON	810-L47-017	Approved
1013	QUIKTRON	810-L47-023	Approved
1014	QUIKTRON	810-L47-033	Approved
1015	QUIKTRON	810-L47-040	Approved
1016	QUIKTRON	810-L47-050	Approved
1017	QUIKTRON	810-LL7-003	Approved
1018	QUIKTRON	810-LL7-006	Approved
1019	QUIKTRON	810-LL7-009	Approved
1020	QUIKTRON	810-LL7-017	Approved
1021	QUIKTRON	810-LL7-023	Approved
1022	QUIKTRON	810-LL7-033	Approved
1023	QUIKTRON	810-LL7-040	Approved
1024	QUIKTRON	810-LL7-050	Approved