SOUTHEASTERN
LOUISIANA UNIVERSITY

ADDENDUM NO. 1, Dated 12/5/2022

RE: Request for Proposal to Lease Food Services Facilities for the Operation of Dining Services on the University Campus

Dear Proposer,

The following additions, changes or deletions shall become a part of the above referenced proposal.

1. To Amend: Reference Page 9 / Section: NUMBER OF COPIES

   THE ENTIRE RFP SHALL BE REQUIRED TO BE RETURNED WITH THE PREPOSAL RESPONSE.

   Amend To: THE ENTIRE RFP SHALL NOT BE REQUIRED TO BE RETURNED WITH THE PREPOSAL RESPONSE.

2. Add the attached information to Appendix E.

Purchasing and Property Control Dept. * SLU 10800 * Hammond, LA 70402 * 985-549-2064 * Fax 985-549-3810
A member of the University of Louisiana System

The following proposers were present at the mandatory pre-proposer conference held on 11/28/2022:

- **Aladdin Campus Dining**
- **Aramark**
- **Chartwells**
- **Genuine Foods**
- **Sodexo**

Please note all inquiries received by the December 12, 2022 will be answered in a separate addendum.

Proposer should indicate receipt of this addendum in the "Addenda" area of the University Proposal Response Form.

Sincerely,

Richard Himber

Director of Purchasing

Attachment 1 - Appendix E - Supplemental

cc: File

Appendix E - Supplemental

Southeastern Louisiana University
Food Services
Sales by Category
Fiscal Years 2018 - 2022

DINING SERVICES SALES	2017 - 2018	2018 - 2019	2019 - 2020	2020 - 2021*	2021 - 2022
Commissionable Sales					
Contract Charge Sales (Meal portion of Meal Plans)	$ 4,234,148	$ 4,891,884	$ 4,433,299	$ 4,503,296	$ 4,380,396
Non-Commissionable Contract Sales	$ 540,000	$ 540,000	$ 540,000	$ 540,000	$ 540,000
Total	$ 4,774,148	$ 5,431,884	$ 4,973,299	$ 5,043,296	$ 4,920,396
National Brands (Declining Balance of Meal Plans & other sales)	$ 2,992,630	$ 3,205,066	$ 2,720,499	$ 2,315,723	$ 2,970,327
Other Brands (Declining Balance of Meal Plans & other sales)	$ 1,365,945	$ 1,439,919	$ 1,039,411	$ 744,092	$ 867,302
Special Events (Non-university related catering)	$ 230,887	$ 205,360	$ 191,077	$ 45,618	$ 120,480
Unspent Declining Balances and other adjustments	$ 4,402	$ -	$ 5,000	$ 210,956	$ 102,300
Total	**$ 9,368,011**	**$ 10,282,230**	**$ 8,929,287**	**$ 8,359,685**	**$ 8,980,806**
Retail Sales					
National Brands					
Chick-fil-A	$ 991,398	$ 1,069,792	$ 980,370	$ 898,185	$ 1,126,980
Java City	$ 102,675	$ 94,848	$ 84,478	$ 34,603	$ 58,631
Mooyah	$ 247,779	$ 271,079	$ 239,120	$ 204,907	$ 229,099
Panda Express	$ 355,964	$ 413,040	$ 384,670	$ 356,953	$ 491,364
Pizza Hut	$ 203,379	$ 182,867	$ 149,167	$ 114,012	$ 118,707
Starbucks Sales	$ 508,456	$ 552,086	$ 450,462	$ 399,539	$ 563,529
Subway	$ 302,333	$ 327,367	$ 242,454	$ 175,809	$ 257,908
Taco Bell	$ 280,646	$ 293,988	$ 189,777	$ 131,714	$ 124,110
Total	**$ 2,992,630**	**$ 3,205,066**	**$ 2,720,499**	**$ 2,315,723**	**$ 2,970,327**
Other Brands					
Ascension Market (Ascension Hall)	$ -	$ 235,220	$ 301,521	$ 339,319	$ 304,351
Mane Dish	$ 251,906	$ 227,987	$ 150,565	$ 61,272	$ 142,933
Mane Market (Louisiana Hall)	$ 450,376	$ 255,064	$ 93,872	$ 74,492	$ 51,892
Mane Market North (North Campus - Main Building)	$ 33,607	$ 44,822	$ 30,264	$ 10,459	$ 14,513
Mane Market Too (Garrett Hall)	$ 157,832	$ 164,252	$ 111,032	$ 23,855	$ 73,303
POD Market (Student Union)	$ 283,033	$ 296,838	$ 190,607	$ 137,221	$ 144,602
Sushi	$ 93,655	$ 119,840	$ 102,524	$ 61,228	$ 88,750
The Market Place (Student Union - East)	$ 95,536	$ 95,896	$ 59,026	$ 36,246	$ 46,957
Total	**$ 1,365,945**	**$ 1,439,919**	**$ 1,039,411**	**$ 744,092**	**$ 867,302**
Total Retail Sales	$ 4,358,575	$ 4,644,986	$ 3,759,910	$ 3,059,815	$ 3,837,629
Non-Commissionable Sales					
Camps	$ 259,964	$ 243,092	$ 81,664	$ 185,783	$ 288,550
Catering (University departments and organizations)	$ 286,701	$ 330,839	$ 242,936	$ 64,052	$ 281,209
Total Food Service Sales	**$ 9,914,676**	**$ 10,856,161**	**$ 9,253,887**	**$ 8,609,520**	**$ 9,550,565**

*COVID-19