



## **EMERGENCY SOLICITATION FOR OFFERS**

**Medical Staffing for Louisiana Medical Monitoring Stations,  
Monoclonal Antibody Infusion Sites, and other Health Care Providers**

STATE OF LOUISIANA  
LOUISIANA DEPARTMENT OF HEALTH

**SFO # 300017575  
RESPONSE TO INQUIRIES**

1. QUESTION: Please confirm that this contract is for IMT and staffing only and not facilities for MMS, MAB, and/or other health care settings.  
  
ANSWER: Not for facilities but let us know if there is a mobile capability.
2. QUESTION: What will be the credentialing process by LDH for medical staff?  
  
ANSWER: We can explain during negotiations.
3. QUESTION: To expedite bringing medical staff on board, will LDH allow for any temp-waiver-pending-approval credentialing items?  
  
ANSWER: We can explain during negotiations
4. QUESTION: Would there be any medical facility setting where PPE would be provided, or assume contractor provides all PPE?

ANSWER: Turnkey would include PPE provided by vendor.

5. QUESTION: Will this opportunity result in multiple awards?

ANSWER: LDH may award to multiple vendors

6. QUESTION: Is a vendor required to bid all positions?

ANSWER: No

7. QUESTION: What is the average number of candidates you will be filling in each of these categories every year? Please share the data from the previous similar bids.

ANSWER: This is not for multiple years. Data not available to share.

8. QUESTION: Should we submit the rate for 2A, 2B & 2C?

ANSWER: Rates can be shared for one section or all

9. QUESTION: Can you be more specific on mobilization and demobilization? Is a vendor required to bid all positions?

ANSWER: Vendor should provide timeline to be operational and timeline to demobilize staff when deactivated. No, the vendor is not required to bid all positions.

10. QUESTION: Can you be more specific on the quantity of positions and associate pay rates that should be sufficient to support a MMS of at least thirty (30) beds? Because this can change or vary from one location to another or City to City or County to County? Hence we need some previous history or Data?

ANSWER: Vendor should provide staffing ratio for 30 beds.

11. QUESTION: What is the minimum and maximum contract duration for each of these hired employees in every category?

ANSWER: Minimum is 30 days. No maximum.

12. QUESTION: Where will the 30 beds be located?

ANSWER: To be shared in negotiations.

QUESTION: Are all the beds in one unit or are the 30 beds spread out across the state?

ANSWER: May have multiple 30 bed sites.

13. QUESTION: The SFO states “at least 30 beds” what is the maximum amount of beds?

ANSWER: 200 at this time, with ability to increase for MMS

14. QUESTION: Are the beds in an ICU unit or regular COVID unit?

ANSWER: Not in a licensed medical unit

15. QUESTION: From my understanding of the solicitation, the state is asking for our quote to run the facility(s) 24/7 365, is this correct?

ANSWER: 24/7, at least 30 days

16. QUESTION: Is a Physician’s assistant an acceptable substitute for the Nurse Practitioner position?

ANSWER: To be discusses in negotiations.

17. QUESTION: May we make an offer for only certain positions within each attachment 2A, 2B, and 2C?

ANSWER: Yes

18. QUESTION: For accurate staffing assumptions, please provide clarification for the acuity and scope of the medical monitoring sites. (i.e. high/low, vents, oxygen, IV drips, PO meds, non-ambulatory, non-independent).

ANSWER: Nursing Home type patients, no vents, oxygen (low and high), no iv drip, ADLs, PO medicines, topical medicines.

19. QUESTION: Will medical monitoring sites include COVID, non-COVID, or a mixed population of patients?

ANSWER: COVID only

20. QUESTION: The SFO states that "supplies" must be included in the rates for MMS and MAB personnel. Please clarify what "supplies" entail. Is this just PPE? Turnkey includes all supplies and equipment (ie beds, oxygen, etc).

ANSWER: Turnkey includes all supplies and equipment (ie beds, oxygen, etc).

21. QUESTION: Will protocols for MAB infusions be provided by the state or is the contractor responsible for providing their own? If provided by the state, can they be shared at this time?

ANSWER: Vendor

22. QUESTION: What are the anticipated hours and days of operation for MAB infusion clinics?

ANSWER: Discussed during negotiations.

23. QUESTION: Will PPE need to be provided by the contractor for non-MMS or MAB operations that take place at urgent care clinics or hospitals?

ANSWER: PPE provided by vendor

24. QUESTION: Will the medical director for MAB infusions be per site or would a single medical director be permitted to cover all locations? Please confirm that this role can be performed remotely.

ANSWER: Discussed during negotiations.